HENRICO FEDERAL CREDIT UNION STATEMENT OF FINANCIAL CONDITION

AS OF DECEMBER 31, 2019

AS OF DECEMBER 31, 2018

| ASSETS | | ASSETS | | | | |
|--|--|---|---|--|--------------------------------------|--|
| LOANS | | | LOANS | | | |
| LOANS | 192,775,943 | | LOANS | 176,166,279 | | |
| ADD:PREPAID LOAN ORIGINATION FEES LESS: ALLOWANCE FOR LOAN LOSS | 870,080 (1,504,475) | 192,141,549 | ADD:PREPAID LOAN ORIGINATION FEES LESS: ALLOWANCE FOR LOAN LOSS | 874,783 (1.310.153) | 175,730,910 | |
| | (1,001,110) | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | (1,010,100) | ,, | |
| CASH VAULT CASH AND CHANGE FUNDS | 2,300,773 | | CASH VAULT CASH AND CHANGE FUNDS | 2,656,427 | | |
| FEDERAL RESERVE | 16,221,170 | 18,521,943 | FEDERAL RESERVE | 11,039,331 | 13,695,759 | |
| | | | | | | |
| INVESTMENTS OVERNIGHT INVESTMENT | (325,909) | | INVESTMENTS OVERNIGHT INVESTMENT | 28,488 | | |
| CERTIFICATES OF DEPOSIT - AFS | 14,908,000 | | CERTIFICATES OF DEPOSIT - AFS | 15,457,000 | | |
| CERTIFICATES OF DEPOSIT - HTM | 45,533,000 | | CERTIFICATES OF DEPOSIT - HTM | 47,466,000 | | |
| OTHER INVESTMENTS - AFS | 14,663,553 | | OTHER INVESTMENTS - AFS | 8,757,997 | | |
| OTHER INVESTMENTS - HTM | 400,000 | | OTHER INVESTMENTS - HTM | 0 | | |
| INVESTMENT IN CUSO DEPOSIT IN NCUSIF | 80,000 2,508,593 | 77,767,238 | INVESTMENT IN CUSO DEPOSIT IN NCUSIF | 96,235 | 74 177 922 | |
| DEPOSIT IN NOUSIF | 2,506,593 | 11,101,236 | DEPOSIT IN NOUSIF | 2,372,102 | 74,177,822 | |
| ACCRUED INCOME | | | ACCRUED INCOME | | | |
| LOAN INTEREST RECEIVABLE | 398,669 | 000 044 | LOAN INTEREST RECEIVABLE | 337,951 | E 4 E 4 4 4 | |
| INVESTMENT INTEREST RECEIVABLE | 204,646 | 603,314 | INVESTMENT INTEREST RECEIVABLE | 207,163 | 545,114 | |
| PREPAID AND DEFERRED EXPENSE | | | PREPAID AND DEFERRED EXPENSE | | | |
| PREPAID AND DEFERRED EXPENSE | 495,551 | 495,551 | PREPAID AND DEFERRED EXPENSE | 223,052 | 223,052 | |
| FIXED ASSETS (NET) | | | FIXED ASSETS (NET) | | | |
| LAND, BUILDING, FURNITURE & EQUIPMEN | IT | 6,975,481 | LAND, BUILDING, FURNITURE & EQUIPME | ENT | 7,037,518 | |
| OTHER ASSETS | | | OTHER ASSETS | | | |
| INSURANCE RESERVE | 14,293 | | INSURANCE RESERVE | 14,293 | | |
| PSCU DEPOSIT | 1,159,105 | | PSCU DEPOSIT | 1,107,123 | | |
| MISCELLANEOUS | 966,191 | 2,139,589 | MISCELLANEOUS | 771,632 | 1,893,048 | |
| TOTAL ASSETS | | 298,644,665 | TOTAL ASSETS | | 273,303,222 | |
| | : | | | = | | |
| LIABILITIES | • | | LIABILITIES | = | | |
| | | | | = | | |
| LIABILITIES ACCOUNTS PAYABLE NOTES PAYABLE | 0 | | LIABILITIES ACCOUNTS PAYABLE NOTES PAYABLE | 0 | | |
| ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE | 502,363 | | ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE | 348,433 | | |
| ACCOUNTS PAYABLE NOTES PAYABLE | | 503,756 | ACCOUNTS PAYABLE NOTES PAYABLE | | 349,658 | |
| ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE | 502,363 | 503,756 | ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE | 348,433 | 349,658 | |
| ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES | 502,363 1,393 852,516 | 503,756 | ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES | 348,433 1,225 752,555 | 349,658 | |
| ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES OTHER | 502,363 1,393 852,516 189 | ŕ | ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES OTHER | 348,433 1,225 752,555 (3,883) | | |
| ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES | 502,363 1,393 852,516 | 503,756 852,704 | ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES | 348,433 1,225 752,555 | 349,658 748,672 | |
| ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES OTHER DEFERRED INCOME SHARES | 502,363 1,393 852,516 189 0 | ŕ | ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES OTHER DEFERRED INCOME SHARES | 348,433 1,225 752,555 (3,883) 0 | | |
| ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES OTHER DEFERRED INCOME SHARES REGULAR SHARES | 502,363 1,393 852,516 189 0 | ŕ | ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES OTHER DEFERRED INCOME SHARES REGULAR SHARES | 348,433 1,225 752,555 (3,883) 0 | | |
| ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES OTHER DEFERRED INCOME SHARES REGULAR SHARES SHARE DRAFTS | 502,363 1,393 852,516 189 0 110,562,813 92,149,748 | ŕ | ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES OTHER DEFERRED INCOME SHARES REGULAR SHARES SHARE DRAFTS | 348,433 1,225 752,555 (3,883) 0 103,374,078 84,977,386 | | |
| ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES OTHER DEFERRED INCOME SHARES REGULAR SHARES SHARE DRAFTS CLUB ACCOUNTS | 502,363 1,393 852,516 189 0 110,562,813 92,149,748 5,659,279 | ŕ | ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES OTHER DEFERRED INCOME SHARES REGULAR SHARES SHARE DRAFTS CLUB ACCOUNTS | 348,433 1,225 752,555 (3,883) 0 103,374,078 84,977,386 5,274,418 | | |
| ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES OTHER DEFERRED INCOME SHARES REGULAR SHARES SHARE DRAFTS | 502,363 1,393 852,516 189 0 110,562,813 92,149,748 | ŕ | ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES OTHER DEFERRED INCOME SHARES REGULAR SHARES SHARE DRAFTS | 348,433 1,225 752,555 (3,883) 0 103,374,078 84,977,386 | | |
| ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES OTHER DEFERRED INCOME SHARES REGULAR SHARES SHARE DRAFTS CLUB ACCOUNTS CERTIFICATES IRA'S | 502,363 1,393 852,516 189 0 110,562,813 92,149,748 5,659,279 55,139,290 | 852,704 | ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES OTHER DEFERRED INCOME SHARES REGULAR SHARES SHARE DRAFTS CLUB ACCOUNTS CERTIFICATES IRA'S | 348,433 1,225 752,555 (3,883) 0 103,374,078 84,977,386 5,274,418 48,100,149 | 748,672 | |
| ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES OTHER DEFERRED INCOME SHARES REGULAR SHARES SHARE DRAFTS CLUB ACCOUNTS CERTIFICATES IRA'S EQUITY | 502,363 1,393 852,516 189 0 110,562,813 92,149,748 5,659,279 55,139,290 | 852,704 | ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES OTHER DEFERRED INCOME SHARES REGULAR SHARES SHARE DRAFTS CLUB ACCOUNTS CERTIFICATES IRA'S EQUITY | 348,433 1,225 752,555 (3,883) 0 103,374,078 84,977,386 5,274,418 48,100,149 | 748,672 | |
| ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES OTHER DEFERRED INCOME SHARES REGULAR SHARES SHARE DRAFTS CLUB ACCOUNTS CERTIFICATES IRA'S EQUITY RESERVES | 502,363 1,393 852,516 189 0 110,562,813 92,149,748 5,659,279 55,139,290 11,437,582 | 852,704 | ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES OTHER DEFERRED INCOME SHARES REGULAR SHARES SHARE DRAFTS CLUB ACCOUNTS CERTIFICATES IRA'S EQUITY RESERVES | 348,433 1,225 752,555 (3,883) 0 103,374,078 84,977,386 5,274,418 48,100,149 10,569,219 | 748,672 | |
| ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES OTHER DEFERRED INCOME SHARES REGULAR SHARES SHARE DRAFTS CLUB ACCOUNTS CERTIFICATES IRA'S EQUITY RESERVES REGULAR RESERVES | 502,363 1,393 852,516 189 0 110,562,813 92,149,748 5,659,279 55,139,290 11,437,582 | 852,704 | ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES OTHER DEFERRED INCOME SHARES REGULAR SHARES SHARE DRAFTS CLUB ACCOUNTS CERTIFICATES IRA'S EQUITY RESERVES REGULAR RESERVES | 348,433 1,225 752,555 (3,883) 0 103,374,078 84,977,386 5,274,418 48,100,149 10,569,219 | 748,672 | |
| ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES OTHER DEFERRED INCOME SHARES REGULAR SHARES SHARE DRAFTS CLUB ACCOUNTS CERTIFICATES IRA'S EQUITY RESERVES | 502,363 1,393 852,516 189 0 110,562,813 92,149,748 5,659,279 55,139,290 11,437,582 | 852,704 | ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES OTHER DEFERRED INCOME SHARES REGULAR SHARES SHARE DRAFTS CLUB ACCOUNTS CERTIFICATES IRA'S EQUITY RESERVES | 348,433 1,225 752,555 (3,883) 0 103,374,078 84,977,386 5,274,418 48,100,149 10,569,219 | 748,672 | |
| ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES OTHER DEFERRED INCOME SHARES REGULAR SHARES SHARE DRAFTS CLUB ACCOUNTS CERTIFICATES IRA'S EQUITY RESERVES REGULAR RESERVES UNDIVIDED EARNINGS | 502,363 1,393 852,516 189 0 110,562,813 92,149,748 5,659,279 55,139,290 11,437,582 1,279,242 19,619,190 | 852,704 | ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES OTHER DEFERRED INCOME SHARES REGULAR SHARES SHARE DRAFTS CLUB ACCOUNTS CERTIFICATES IRA'S EQUITY RESERVES REGULAR RESERVES UNDIVIDED EARNINGS | 348,433 1,225 752,555 (3,883) 0 103,374,078 84,977,386 5,274,418 48,100,149 10,569,219 | 748,672 | |
| ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES OTHER DEFERRED INCOME SHARES REGULAR SHARES SHARE DRAFTS CLUB ACCOUNTS CERTIFICATES IRA'S EQUITY RESERVES REGULAR RESERVES UNDIVIDED EARNINGS GAAP PURCHASED EQUITY | 502,363 1,393 852,516 189 0 110,562,813 92,149,748 5,659,279 55,139,290 11,437,582 1,279,242 19,619,190 3,360,059 | 852,704 274,948,713 | ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES OTHER DEFERRED INCOME SHARES REGULAR SHARES SHARE DRAFTS CLUB ACCOUNTS CERTIFICATES IRA'S EQUITY RESERVES REGULAR RESERVES UNDIVIDED EARNINGS GAAP PURCHASED EQUITY | 348,433 1,225 752,555 (3,883) 0 103,374,078 84,977,386 5,274,418 48,100,149 10,569,219 1,279,242 17,126,584 3,360,059 | 748,672 252,295,249 | |
| ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES OTHER DEFERRED INCOME SHARES REGULAR SHARES SHARE DRAFTS CLUB ACCOUNTS CERTIFICATES IRA'S EQUITY RESERVES REGULAR RESERVES UNDIVIDED EARNINGS GAAP PURCHASED EQUITY OTHER COMPREHENSIVE INCOME | 502,363 1,393 852,516 189 0 110,562,813 92,149,748 5,659,279 55,139,290 11,437,582 1,279,242 19,619,190 3,360,059 (2,510,663) | 852,704 274,948,713 21,747,828 | ACCOUNTS PAYABLE NOTES PAYABLE ACCOUNTS PAYABLE DIVIDENDS PAYABLE OTHER LIABILITIES ACCRUED EXPENSES OTHER DEFERRED INCOME SHARES REGULAR SHARES SHARE DRAFTS CLUB ACCOUNTS CERTIFICATES IRA'S EQUITY RESERVES REGULAR RESERVES UNDIVIDED EARNINGS GAAP PURCHASED EQUITY OTHER COMPREHENSIVE INCOME | 348,433 1,225 752,555 (3,883) 0 103,374,078 84,977,386 5,274,418 48,100,149 10,569,219 1,279,242 17,126,584 3,360,059 (2,589,523) | 748,672 252,295,249 19,176,362 | |

HENRICO FEDERAL CREDIT UNION INCOME STATEMENT

FOR THE PERIOD ENDED DECEMBER 31, 2019

| | CURRENT | MONTHLY | DOLLAR | PERCENT | CURRENT | BUDGET | PRIOR |
|-----------------------------------|-----------|-----------|-----------|----------|------------|------------|------------|
| | MONTH | BUDGET | VARIANCE | VARIANCE | Y-T-D | Y-T-D | Y-T-D |
| OPERATING INCOME | 000 000 | 050 444 | 40.000 | 4.00/ | 7 404 000 | 7 000 007 | 0.400.005 |
| INTEREST FROM LOANS | 662,393 | 650,111 | 12,282 | 1.9% | 7,494,998 | 7,323,637 | 6,460,235 |
| INTEREST FROM VISA LOANS | 83,397 | 89,564 | (6,167) | -6.9% | 1,024,467 | 1,052,112 | 1,061,382 |
| INCOME FROM INVESTMENTS | 162,389 | 140,364 | 22,025 | 15.7% | 1,853,115 | 1,684,364 | 1,548,560 |
| FEES AND CHARGES | 326,153 | 273,478 | 52,676 | 19.3% | 3,534,139 | 3,281,730 | 3,324,980 |
| PRICE PERKINS INCOME | 5,899 | 4,242 | 1,658 | 39.1% | 57,902 | 50,900 | 51,127 |
| MISCELLANEOUS INCOME | 192,740 | 140,094 | 52,645 | 37.6% | 2,183,846 | 1,681,132 | 1,832,830 |
| TOTAL OPERATING INCOME | 1,432,970 | 1,297,852 | 135,118 | 10.4% | 16,148,467 | 15,073,874 | 14,279,114 |
| OPERATING EXPENSES | | | | | | | |
| COMPENSATION | 373,556 | 366,983 | 6,573 | 1.8% | 4,288,822 | 4,403,800 | 4,015,592 |
| EMPLOYEE BENEFITS | 303,303 | 107,929 | 195,374 | 181.0% | 1,467,148 | 1,295,150 | 1,058,382 |
| TRAVEL AND CONFERENCE EXPENSE | 8,385 | 13,129 | (4,744) | -36.1% | 117,783 | 165,550 | 72,585 |
| ASSOCIATION DUES | 5,868 | 3,775 | 2,093 | 55.4% | 45,446 | 45,700 | 44,567 |
| OFFICE OCCUPANCY EXPENSE | 43,818 | 46,965 | (3,148) | -6.7% | 518,439 | 561,084 | 494,283 |
| OFFICE OPERATIONS EXPENSE | 100,901 | 95,091 | 5,810 | 6.1% | 1,089,743 | 1,141,090 | 1,025,546 |
| EDUCATION & PROMOTIONAL EXPENSE | 32,910 | 23,706 | 9,203 | 38.8% | 253,970 | 284,476 | 228,696 |
| LOAN SERVICING EXPENSE | 100,633 | 114,467 | (13,834) | -12.1% | 1,355,741 | 1,373,600 | 1,333,905 |
| PROFESSIONAL & OUTSIDE EXPENSE | 139,361 | 132,113 | 7,248 | 5.5% | 1,680,251 | 1,573,000 | 1,581,477 |
| PROVISION FOR LOAN LOSS | 174,120 | 60,750 | 113,370 | 186.6% | 1,263,320 | 729,000 | 681,666 |
| FEDERAL SUPERVISORY & EXAM FEES | 0 | 00,730 | 0 | 0.0% | 73,628 | 73,391 | 67,943 |
| CASH (OVER)/SHORT | 214 | 346 | (132) | -38.1% | (661) | 4,155 | 2,258 |
| INTEREST ON BORROWED MONEY | 0 | 250 | (250) | -100.0% | 664 | 3,000 | 1,956 |
| ANNUAL MEETING EXPENSE | 0 | 0 | (230) | 0.0% | 7,446 | 6,500 | 6,373 |
| PRICE PERKINS EXPENSES | 0 | 29 | (29) | -100.0% | 326 | 350 | 431 |
| MISCELLANEOUS OPERATING EXPENSE | (5,201) | 16,063 | (21,264) | -100.0% | 4,060 | 132,250 | 94,695 |
| MISCELLANEOUS OFERATING EXPENSE | (3,201) | 10,003 | (21,204) | -132.470 | 4,000 | 132,230 | 94,095 |
| TOTAL OPERATING EXPENSE | 1,277,868 | 981,597 | 296,271 | 30.2% | 12,166,127 | 11,813,250 | 10,710,354 |
| INCOME (LOSS) FROM OPERATIONS | 155,102 | 316,256 | (161,153) | -51.0% | 3,982,340 | 3,260,624 | 3,568,760 |
| OTHER PENSION EXPENSE | 184,599 | 0 | 184,599 | 0.0% | 184,599 | 0 | 0 |
| GAIN (LOSS) ON INVESTMENTS | 0 | 0 | 0 | 0.0% | 0 | 0 | (952) |
| GAIN (LOSS) ON DISPOSAL OF ASSETS | 2,315 | 4,644 | (2,329) | -50.2% | 4,921 | 55,729 | 44,351 |
| INCOME (LOSS) BEFORE DIVIDENDS | 342,016 | 320,900 | 21,117 | 6.6% | 4,171,861 | 3,316,353 | 3,612,158 |
| DIVIDENDS | 166,797 | 126,904 | 39,893 | 31.4% | 1,820,873 | 1,487,991 | 1,274,799 |
| NET INCOME (LOSS) | 175 040 | 102.000 | (10.770) | 0.70/ | 2.250.000 | 1 000 000 | 2 227 250 |
| NET INCOME (LOSS) | 175,219 | 193,996 | (18,776) | -9.7% | 2,350,988 | 1,828,362 | 2,337,359 |

